

AL-ANON FAMILY GROUP HEADQUARTERS, INC.

SCHEDULE 1

	2014	2013
	Budget	YTD Actual
<b><u>Operating Expenses</u></b>		
Salaries	2,657,000	2,690,889
Payroll Taxes	199,000	204,831
Employee Benefits	575,000	587,721
Total Labor Costs	3,431,000	3,483,441
Building Occupancy	287,000	280,253
Packing & Shipping (Net)		(22,587)
Postage	298,000	219,553
Telephone	54,000	54,602
Stationery & Office Supplies	101,000	113,578
Outreach Activities	6,000	5,518
Office Services & Expenses	189,000	216,306
Repairs & Maintenance	9,000	6,987
Travel & Meetings	157,000	138,206
Direct Conference Costs (Net)	Schedule 2 56,000	54,714
Legal & Audit	40,000	37,085
Printing	211,000	151,754
Canadian Office	2,000	2,034
In-Office Volunteers	2,000	1,140
Membership Survey		1,500
PSA Campaign	130,000	82,764
Miscellaneous	39,000	43,786
<b>Total Operating Expense</b>	<b>5,012,000</b>	<b>4,870,634</b>
Depreciation (Exc. Bldg.)	65,000	40,845
<b>Total Expense</b>	<b>5,077,000</b>	<b>4,911,479</b>
<b><u>Estimated Revenue</u></b>		
Literature Sales less cost of printing	3,100,000	3,143,505
Contributions	1,500,000	1,405,814
Forum Subscriptions	250,000	252,757
International Convention		69,821
Loss on Disposal of Property and Equipment		(15,060)
Investment Income/Transfer from Reserve Fund	200,000	59,977
<b>Total Estimated Revenue</b>	<b>5,050,000</b>	<b>4,916,814</b>
Net increase (decrease)	(27,000)	5,335