

SCHEDULE I
AL-ANON FAMILY GROUP HEADQUARTERS, INC.
World Service Conference Budget

	2013	2012
<u>Operating Expenses</u>	<u>Budget</u>	<u>Actual</u>
Salaries	2,642,000	2,584,707
Payroll Taxes	200,000	190,340
Employee Benefits	<u>645,000</u>	<u>567,779</u>
Total Labor Costs	3,487,000	3,342,826
Building Occupancy	278,000	266,565
Packing & Shipping (Net)	20,000	2,625
Postage	248,000	215,943
Telephone	58,000	56,095
Stationery & Office Supplies	89,000	75,940
Outreach Activities	4,000	62
Office Services & Expenses	234,000	266,419
Repairs & Maintenance	4,000	10,163
Travel & Meetings	153,000	150,513
Direct Conference Costs (Net)	72,000	103,885
Legal & Audit	40,000	36,107
Printing	155,000	131,367
Canadian Office	2,000	1,392
General Services Meeting		47,749
In-Office Volunteers	3,000	1,955
PSA Campaign	130,000	140,313
Miscellaneous	<u>36,000</u>	<u>33,818</u>
Total Operating Expense	5,013,000	4,883,737

Membership Survey		5,091
Depreciation (Exc. Bldg.)	<u>40,000</u>	<u>47,146</u>
Total Expense	5,053,000	4,935,974

Estimated Revenue

Literature Sales less cost of printing	3,100,000	2,818,429
Contributions	1,500,000	1,346,282
Forum Subscriptions	250,000	264,664
Investment Income/Transfer from Reserve Fund	<u>200,000</u>	<u>200,729</u>
Total Estimated Revenue	5,050,000	4,630,104

Distributed at the 2013 World Service Conference